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Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

2015

Open to Public Inspection

A For	r the 2015	calendar year, or tax year beginning 01-01-2015 , and ending 12-31-2015				
B Chec	ck if applicat	ole C Name of organization NFIB The Voice of Free Enterprise Inc	D	Employe	er ident	tification number
Addre	ess change	% JEFF SMITH		27-361	15830	
Nam	e change	Doing business as				
┌ Inıtıa	al return		E	Telephon	e numb	er
Final retur	l n/terminate	Number and street (or P O box if mail is not delivered to street address) Room/suite d S3 CENTURY BLVD SUITE 250		(615)8		
_	nded return Ication pend	City or town, state or province, country, and ZIP or foreign postal code NASHVILLE, TN 37214	G	Gross red	ceipts \$	3,151,402
		F Name and address of principal officer	H(a) Is this a	aroup r	roturn f	-or
		Juanita D Duggan 1201 F Street NW Ste 200 Washington, DC 20004	subordir H(b) Are all s included	iates? ubordin ?	ates	∏Yes √No ∏Yes √No
I Tax-	-exempt sta	tus 501(c)(3) 501(c) (4) 4 (insert no) 4947(a)(1) or 527	H(c) Group e			see instructions)
J We	bsite: ►	WWW NFIB COM/FREE	Gloup c	xemptic	, nam	DC1 P
K Form	of organiza	tion	L Year of forma	tion 201	1 M 5	State of legal domicile TN
Par		ımmary				
Governance	enterp	The Voice of Free Enterprise,Inc 's mission is to educate Americans on issums entrepreneurship,healthcare,regulation & taxation (this box from if the organization discontinued its operations or disposed of its perations.)				
်ီ န				1		
Activities &		er of voting members of the governing body (Part VI, line 1a)		-	3	15
Ř		er of independent voting members of the governing body (Part VI, line 1b)		-	5	14
<u> </u>		number of individuals employed in calendar year 2015 (Part V, line 2a) . number of volunteers (estimate if necessary)			6	0
· 1		unrelated business revenue from Part VIII, column (C), line 12		<i>'</i>	7a	0
		related business taxable income from Form 990-T, line 34		·	7b	
-+		,	Prior Y	ear		Current Year
	8 Co	ntributions and grants (Part VIII, line 1h)	2	2,595,1	38	1,769,505
활	9 Pro	gram service revenue (Part VIII, line 2g)	1	.,444,1	75	1,380,495
Ravenue	10 Inv	restment income (Part VIII, column (A), lines 3, 4, and 7d)		4	11	1,402
=	11 Ot	ner revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			0	0
	12 Tot 12	cal revenue—add lines 8 through 11 (must equal Part VIII, column (A), line)	4	,039,7	24	3,151,402
	13 Gra	ants and similar amounts paid (Part IX, column (A), lines 1–3)	1	.,390,9	31	1,570,000
		nefits paid to or for members (Part IX, column (A), line 4)			0	0
8		aries, other compensation, employee benefits (Part IX, column (A), lines 10)			0	0
Expenses	16a Pro	ofessional fundraising fees (Part IX, column (A), line 11e)			0	5,062
ਲੀ∣	b Tota	al fundraising expenses (Part IX, column (D), line 25) ▶ <mark>9,948</mark>				
_	17 Ot	ner expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	2	,360,9	68	1,556,163
		tal expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	3	751,89	-	3,131,225
-	19 Re	venue less expenses Subtract line 18 from line 12		287,8	25	20,177
Net Assets or Fund Balances			Beginning of C	ırrent Ye	ear	End of Year
35.45 45.45	20 To	cal assets (Part X, line 16)		453,66	66	586,290
28		cal liabilities (Part X, line 26)		35,10	09	147,556
		t assets or fund balances Subtract line 21 from line 20		418,5	57	438,734
Under my kno	penalties owledge a	gnature Block of perjury, I declare that I have examined this return, including accompany nd belief, it is true, correct, and complete Declaration of preparer (other tha y knowledge				
	I .	****	2016-	05-10		
Sign		ignature of officer	Date			
Here	1 🖷 🖆	EFF SMITH TREASURER TREASURER Type or print name and title				
	F '	7 pe or print name and this				

Preparer's signature BAXTER WILDER

Firm's address ► 401 Commerce Street Suite 1000

Nashville, TN 37219
May the IRS discuss this return with the preparer shown above? (see instructions)

Print/Type preparer's name BAXTER WILDER

Firm's name 🕨 KPMG LLP

Paid

Preparer

Use Only

Check ☐ If

Firm's EIN 🕨

Phone no (615) 872-5800

Date 2016-05-12 PTIN P01212441

Par		ement of Program S	<u>-</u>				_
1		: if Schedule O contains a ribe the organization's mi		o any line in this Part	:III	<u> </u>	/~
NFIB INCL VOIC TENN WELF TIME CORI WELF ISSU	, THE VOICE UDING BUT I E OF FREE E IESSEE NON ARE WITHIN , OR THE CO PORATION IS ARE BY EDU ES OF NATIC	OF FREE ENTERPRISE' NOT LIMITED TO FREE NTERPRISE, INC IS A PROFIT CORPORATION THE MEANING OF SEC RRESPONDING PROVIS ORGANIZED AND SHA CATING THE AMERICA DNAL IMPORTANCE, IN D TAXATION THE COR	S MISSION IS TO I ENTERPRISE, ENT FENNESSEE NONP ACT IT IS ORGA TION 501(C)(4) O SIONS OF ANY FUT LLL BE OPERATED N PEOPLE THROUG CLUDING BUT NO	REPRENEURSHIP, H ROFIT PUBLIC BEN NIZED AND SHALL F THE INTERNAL RE URE UNITED STAT EXCLUSIVELY TO F GH RESEARCH, COM	EALTHCARE, REGULATED CORPORATION CORPORATION CORPORATION CORPORATION CORPORATIONS C	TION & TAXATIO REATED UNDER IVELY TO PROMO AS AMENDED F E LAWS IN PART N GOOD AND GET OUTREACH REGA	N NFIB, THE THE OTE SOCIAL FROM TIME TO ICULAR, THE NERAL ARDING
2	the prior Form	nization undertake any si m 990 or 990-EZ?			ar which were not listed (on Yes	✓ No
	If "Yes," des	cribe these new services	on Schedule O				
3	services? .			t changes in how it c	onducts, any program	「Yes	✓ No
	If "Yes," des	cribe these changes on S	chedule O				
4	expenses Se	organization's program s ection 501(c)(3) and 501 enses, and revenue, if an	(c)(4) organizations	are required to repo			
4a	(Code) (Expenses \$	2,949,692	ıncludıng grants of \$	1,570,000) (Reven	ue \$ 1,38	0,495)
	THAT ARE DIR ISSUES RELAT TO BRING TO THE JOBS AT S SPREAD THE N IN THE U S	NFIB, THE VOICE OF FREE EN ECTLY AND INDIRECTLY AFFECING TO THE U S HEALTHCARE LIGHT THE EFFECTS OF THE H TAKE AND THE HEALTH INSUR MESSAGE THE HIT COALITION OUSE OF REPRESENTATIVES COENATE CO-SPONSORS THE C	TED NFIB, THE VOICE (LAW (PPACA) THE STO EALTH INSURANCE TAX (ANCE TAX CONTRIBUTINALSO HELPED INTRODUC OMPANION LEGISLATION	OF FREE ENTERPRISE, IN P THE HEALTH INSURANC ON THE ENTREPRENEURI NG TO RISING PREMIUMS CE BIPARTISAN FULL REPE N WAS INTRODUCED IN T	C CONTINUED WORK ON AN E TAX EFFORT HAS OVER 37 (AL COMMUNITY AND THE PUB EXTENSIVE NATIONAL GRASS (AL LEGISLATION (HR 928) TH HE U S SENATE (S 183) AND	EFFORT TO EDUCATE COALITION PARTNERS, LIC AT LARGE THE EFF SROOTS AND MEDIA EFF AT GAINED 235 HOUS! THE COALITION WAS S	THE PUBLIC ON WITH THE GOAL FORT EMPHASIZED FORTS HELP CO-SPONSORS SUCCESSFUL IN
4b	(Code) (Expenses \$		including grants of \$) (Revenu	e \$)
	-						
	10-4-	\ /F) /D	- A	
4 c	(Code) (Expenses \$		including grants of \$) (Revenu	e \$)
	-						
			<u> </u>				
4d		am services (Describe in	•	- ·			
	(Expenses	•	including grants of	r \$) (Revenue \$)	
4e	Total progra	ım service expenses 🗠	2,949,692				

Form 990 (2	2015)		
Part IV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure $98-19$? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 💆	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		No
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Yes	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{?}$ If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV			
L		28a		No_
D	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	38	Yes	

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Pai	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V							
	, , , , , , , , , , , , , , , , , , ,		Yes	No				
	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 6							
	Enter the number of Forms W-2G included in line 1a Enter-0- if not applicable 1b 0							
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Yes					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return							
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b						
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Νo				
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b						
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No				
D	b If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)							
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo				
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo				
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c						
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes					
b	b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?							
7	Organizations that may receive deductible contributions under section 170(c).							
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a						
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b						
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c						
d	If "Yes," indicate the number of Forms 8282 filed during the year							
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e						
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f						
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	1						
h	required?	7g 7h						
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time	711						
	during the year?	8						
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a						
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b						
10	Section 501(c)(7) organizations. Enter							
	Initiation fees and capital contributions included on Part VIII, line 12 10a							
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities							
11	Section 501(c)(12) organizations. Enter							
а	Gross income from members or shareholders							
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)							
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a						
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year							
13	Section 501(c)(29) qualified nonprofit health insurance issuers.							
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a						
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans							
С	Enter the amount of reserves on hand							
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo				
h	If "Yes" has it filed a Form 720 to report these payments? If "No" provide an explanation in Schedule O	14h						

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art	t VI Governance, Management, and Disclosure				
	For each "Yes" response to lines 2 through 7b below, and for a "No" respondescribe the circumstances, processes, or changes in Schedule O. See instr		or 10	b belo	w,
	Check if Schedule O contains a response or note to any line in this Part VI				[▽
Se	ection A. Governing Body and Management				
		,		Yes	No
	Enter the number of voting members of the governing body at the end of the tax year	15			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
	Enter the number of voting members included in line 1a, above, who are independent 1b	14			
	Did any officer, director, trustee, or key employee have a family relationship or a business rel other officer, director, trustee, or key employee?	ationship with any	2		No
	Did the organization delegate control over management duties customarily performed by or usupervision of officers, directors or trustees, or key employees to a management company or		3		No
	Did the organization make any significant changes to its governing documents since the prior filed?	r Form 990 was	4		No
5	Did the organization become aware during the year of a significant diversion of the organization	on's assets? .	5		No
6	Did the organization have members or stockholders?		6		No
	Did the organization have members, stockholders, or other persons who had the power to electrone members of the governing body?	ct or appoint one or	7a		No
	Are any governance decisions of the organization reserved to (or subject to approval by) mer or persons other than the governing body?	mbers, stockholders,	7b		No
	Did the organization contemporaneously document the meetings held or written actions under year by the following	rtaken during the			
а	The governing body?		8a	Yes	
b	Each committee with authority to act on behalf of the governing body?		8b	Yes	
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who can organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>		9		No
Se	ection B. Policies (This Section B requests information about policies not required	d by the Internal R	evenu	ıe Cod	e.)
				Yes	No
	Did the organization have local chapters, branches, or affiliates?		10a		Νo
	If "Yes," did the organization have written policies and procedures governing the activities of affiliates, and branches to ensure their operations are consistent with the organization's exer		10b		
	Has the organization provided a complete copy of this Form 990 to all members of its government the form?		11a		No
	Describe in Schedule O the process, if any, used by the organization to review this Form 990				
2a	Did the organization have a written conflict of interest policy? If "No," go to line 13		12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interes rise to conflicts?		12b	Yes	
	Did the organization regularly and consistently monitor and enforce compliance with the polic in Schedule O how this was done		12c	Yes	
	Did the organization have a written whistleblower policy?		13	Yes	
	Did the organization have a written document retention and destruction policy?		14	Yes	
	Did the process for determining compensation of the following persons include a review and a independent persons, comparability data, and contemporaneous substantiation of the deliberation of the deliberati	ation and decision?			
	The organization's CEO, Executive Director, or top management official		15a		No
	Other officers or key employees of the organization		15b		Νo
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)				
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar taxable entity during the year?		16a		No
	If "Yes," did the organization follow a written policy or procedure requiring the organization to participation in joint venture arrangements under applicable federal tax law, and take steps to organization's exempt status with respect to such arrangements?	safeguard the	16b		
Se	ection C. Disclosure				1
	List the States with which a copy of this Form 990 is required to be filed AL,AK,AZ,AR, KY,ME,MA,MN	CA,CO,CT,DC,F,MS,MO,NV,NH,	NJ,N	IM , NY	,NC,

WI

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
 - Own website Another's website Upon request Other (explain in Schedule O)
- Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, address, and telephone number of the person who possesses the organization's books and records ▶JEFF SMITH 53 CENTURY BLVD SUITE 250 NASHVILLE, TN 372143682 (615) 872-5800

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0 in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- ◆ List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) Officel Institut					ess er e)	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
	dotted line)	Individual trustee or director	Institutional Trustee	<u> </u>	employee	Highest compensated employee)er			organizations
(1) Steve Schramm	0 25	x						0	26 972	250
Chairman	2 0	^						0	36,872	230
(2) David M Guernsey Director	0 25	х						0	17,700	250
(3) Maria Coakley David	0 25	х						0	25,455	250
Director	2 0	_ ^						0	23,433	230
(4) Nevin Groce Director	0 25	х						0	24,546	250
(5) Betty Neighbors	0 25	x						0	20,158	250
Director	2 0							0	20,130	230
(6) Kurt Summers Director	0 25	х						0	24,736	250
(7) Bruce O'Donoghue	0 25	х						0	24,000	250
	2 0 0 25									
(8) Jeff Ready Director	2 0	x						0	19,200	250
(9) Jose Villa Director	0 25	х						0	19,851	250
(10) Sherry Wuebben Director	0 25	х						0	22,500	250
(11) Tom Bryce	0 25	х						0	24,667	250
(12) Pattı Mellard	0 25	x						0	18,436	206
Director	2 0								10, 430	
(13) Douglass Henry Director	0 25	х						0	19,200	250
(14) Greg Powell	0 25	х						0	19,200	250
	2 0	l								Form 990 (2015)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours per week (list any hours	more than one box, unless corperson is both an officer and a director/trustee) or) cable sation the	(E) Reportable compensation from related organizations		(F) Estimated amount of other compensation from the		
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1 MIS		(W- 2/1099 MISC)	9-	organization and related organizations		
(15) Donald A Danner	1 0	×		x					0	856	,116	35,039		
President/CEO (16) Mary Blasinsky	39 0 1 0 39 0			х					0	329	,532	34,886		
SVP/Secretary (17) Tammy S Boehms SVP/CFO	1 0			х					0	409	,848	25,984		
(18) Jeff Smith Treasurer	1 0			х					0	193	3,757	31,378		
(19) Brad Close SVP	1 0 39 0			х					0	298	3,301	40,907		
(20) Michael Maloney Executive Director	1 0			х					0	142,135		142,135		11,574
					\vdash									
1b Sub-Total	•			<u> </u>	<u> </u>			0		2,546,210		183,224		
Total number of individuals (including to \$100,000 of reportable compensation	out not limited to	those	liste		bove	e) who	rec	eıved mor	e than					
3 Did the organization list any former off on line 1a? If "Yes," complete Schedule.			e, key	/ em	nplo	yee, o	r hıg	hest com	pensate	d employee	3	Yes No		
4 For any individual listed on line 1a, is to organization and related organizations individual										om the	4	Yes		
5 Did any person listed on line 1a receiv services rendered to the organization?								-	ion or ir	ndıvıdual for	5	No		
Section B. Independent Contract	ors													
Complete this table for your five highest compensation from the organization. Reference to the compensation of the compensation of the compensation of the compensation of the compensation.												tax year		
Name and I	(A) pusiness address									(B) on of services		(C) Compensation		
LOCUST STREET GROUP, 3220 N STREET NW STE 336 WASHINGTON, DC 20007								CONSU	JLTING SE	RVICES		805,331		
TOMPKINS STRATEGIES LLC, 3042 DENT PLACE NW WASHINGTON, DC 20007								LOBBY	NG			405,000		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 2

Part V	/	Statement o						_
		Check if Schedi	ule O contains a respon	se or note to any lin	(A)	(B)	(C)	 (D)
					Total revenue	Related or	Unrelated	Revenue
						exempt	business	excluded from
						function revenue	revenue	tax under sections
								512-514
w 90	1a	Federated cam	paigns 1a					
Grants mounts	ь	Membership du	es 1b					
3ra not	_	Fundraiging av	ents 1c					
s, (An	С							
Gifts, iilar Ai	d	Related organiz	rations 1d	219,505				
ons, Gifts, Grants Similar Amounts	e	Government grants	s (contributions) 1e					
Contributions, and Other Sim	f	All other contribution	ons, gifts, grants, and 1f	1,550,000	<u> </u>			<u> </u>
Contributic and Other	'	sımılar amounts no	ot included above					
윤황	g		ons included in lines					
E E		1a-1f \$	- 4 - 46		1,769,505			
ع ر	h	Total. Add lines	s 1 a - 1 f	• • • • • • • • • • • • • • • • • • •	1,709,303			
gg.				Business Code				
⊒.	2a	MEMBERSHIP DUES	S	541900	1,380,495	1,380,495		
eş.	ь							
e H	l c							
, A C	d							
<u>₩</u>								
Program Serwce Revenue	е .							
200 000	f	All other progra	im service revenue					
Ě	g	Total. Add lines	l s2a-2f		1,380,495			
	3		ome (including dividence					
	-		ar amounts)		1,402			1,402
	4	Income from inves	tment of tax-exempt bond p	roceeds 🕨	0			
	5	Royalties		▶ [0			
			(ı) Real	(II) Personal				
	6a	Gross rents						
	Ь	Less rental expenses						
	c	Rental income	0	0				
	d	or (loss)	ll me or (loss)	_	0			
	"	Net rental incol			Ĭ			
	7-	Gross amount	(ı) Securities	(II) Other				
	/a	from sales of						
		assets other than inventory						
		·						
	Ь	Less cost or other basis and						
		sales expenses						
	C	Gain or (loss)				,		
	d	Net gain or (los	s)		0			
o	8a	Gross income f						
듄		events (not inc	iuaing					
Other Revenue		\$ of contributions	reported on line 1c)					
CC		See Part IV, lin						
h F			a					
ŏ			penses b					
	С	Net income or ((loss) from fundraising e	events 🛌	0		0	
	9a		rom gaming activities					
		See Part IV, lin						
	.	1 1	a 					
			penses b	ution	0			
			loss) from gaming actival. 	ricies	<u></u>			
	TOA	Gross sales of returns and allo						
		. Scarns and and	a a					
	ь	Less costofa	oods sold b					
			(loss) from sales of inve	ntory	0			
	H	Miscellaneous		Business Code				
	11a	sccnaneous		Edomeos Code				
	Ь							
	C							
	d	All other reven	ue					
	e	Total. Add lines	s 11a-11d	🕨	0			
	12	Total revenue	See Instructions	_ -	0			

	Statement of Functional Expenses				
Section	on 501(c)(3) and 501(c)(4) organizations must complete all columns			plete column (A)	
	Check if Schedule O contains a response or note to any line in t	hıs Part IX	(B)	(C)	
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	1,570,000	1,570,000		
2	Grants and other assistance to domestic individuals See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	0			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	0			
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	0			
9	Other employee benefits	0			
10	Payroll taxes	0			
11	Fees for services (non-employees)				
а	Management	0			
b	Legal	0			
c	Accounting	12,743		12,743	
d	Lobbying	405,000	405,000		
e	Professional fundraising services See Part IV, line 17	5,062			5,062
f	Investment management fees	0			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	895,736	895,736	0	0
12	Advertising and promotion	29,500	29,500		
13	Office expenses	5,945	28	1,031	4,886
14	Information technology	0			
15	Royalties	0			
16	Occupancy	0			
17	Travel	749	749		
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	0			
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	0			
23	Insurance	0			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	NFIB MANAGEMENT FEE	206,490	48,679	157,811	0
b					
c					
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	3,131,225	2,949,692	171,585	9,948
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Form 990 (2015) Page **11** Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 1 1 Cash-non-interest-bearing 2 Savings and temporary cash investments . . . 318,253 2 452,953 3 0 3 0 Pledges and grants receivable, net . . . 0 O 4 4 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L 0 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L 0 6 7 Notes and loans receivable, net 0 7 0 0 8 8 Inventories for sale or use . . . 9 0 9 0 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10b 0 10c b Less accumulated depreciation . 0 11 11 0 0 0 12 12 Investments—other securities See Part IV, line 11 13 0 13 0 Investments—program-related See Part IV, line 11 14 0 14 0 135.413 133.337 15 15 453,666 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 586,290 16 **17** 14.303 **17** 12.850 Accounts payable and accrued expenses . . 0 18 18 0 0 0 19 19 0 20 20 0 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . _iabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified ol 22 0 ol 23 0 23 Secured mortgages and notes payable to unrelated third parties . . 0 0 24 24 Unsecured notes and loans payable to unrelated third parties . . . 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D 20,806 25 134,706 35, 109 147.556 26 26 **Total liabilities.**Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ ▽ and complete **Fund Balances** lines 27 through 29, and lines 33 and 34. 27 390,742 438.734 27 Unrestricted net assets 28 27,815 28 Temporarily restricted net assets 0 29 0 29 Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ and complete lines 30 through 34. Net Assets or 30 30 Capital stock or trust principal, or current funds 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds 33 418,557 33 438,734 Total net assets or fund balances . . 34 Total liabilities and net assets/fund balances 453.666 586.290

FUIII	11 990 (2013)				Page ⊥ ∡
Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in the	his Part XI			୮
1	Total revenue (must equal Part VIII, column (A), line 12)			3,:	151,402
2	Total expenses (must equal Part IX, column (A), line 25)			3,:	131,225
3	Revenue less expenses Subtract line 2 from line 1				20,177
4	Net assets or fund balances at beginning of year (must equal Part X, lin	ne 33, column (A)) 4		4	418,557
5	Net unrealized gains (losses) on investments				
6	Donated services and use of facilities	6			
7	Investment expenses				
8	Prior period adjustments				
9	Other changes in net assets or fund balances (explain in Schedule O)				
10	Net assets or fund balances at end of year Combine lines 3 through 9 column (B))	<u> </u>		4	438,734
Par	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in	this Part XII			. \sqsubset
	,			Yes	No
1	Accounting method used to prepare the Form 990				
2a	a Were the organization's financial statements compiled or reviewed by a	n ındependent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements a separate basis, consolidated basis, or both	for the year were compiled or reviewed	on		
		dated and separate basis			
ь	• Were the organization's financial statements audited by an independent	t accountant?	2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements basis, consolidated basis, or both	for the year were audited on a separate			
		dated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that of the audit, review, or compilation of its financial statements and selec		2c	Yes	
	If the organization changed either its oversight process or selection process of Schedule O	·			
3a	As a result of a federal award, was the organization required to undergo Single Audit Act and OMB Circular A-133?	an audit or audits as set forth in the	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the required audit or audits, explain why in Schedule O and describe any st		3b		

DLN: 93493133039916

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

OMB No 1545-0047

Inspection

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

◆ Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	
NFIB The Voice of Free Enterprise I	no

Employer identification number

4	/	-	2	O	Т	Э	0	3	U	
			_				_			

irt I-A	Complete if the o	rganization is exer	npt under sectio	n 501(c) or is a	section 527	organızatıon.

Provide a description of the organization's direct and indirect political campaign activities in Part IV	

Political expenditures

	•			
3				

Volunteer hours

art I-B	Complete if the	organization is	exempt under	section 501(c)(3).

- Enter the amount of any excise tax incurred by the organization under section 4955
- Enter the amount of any excise tax incurred by organization managers under section 4955

3	ir the organization	incurred a secti	on 4955 tax,	ala it file Form	4 / 2 U for th	is year

Was a correction made?

\Box	Yes	Г	N
	1 62		146

If "Yes," describe in Part IV

Part I-C	Complete if the organization is	exempt under section 50:	1(c), except section 501(c)(3).
----------	---------------------------------	--------------------------	---------------------------------

Enter the amount directly expended by the filing organization for section 527 exempt function activities	\$
	· —

nter	the amount o	or the ming	organization s	iunas	contributed	to other	organizations for	Section 527
xemp	pt function ac	tivities						

Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b

Did the filing organization file Form 1120-POL for this year?

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0-
2				
3				
4				
5				
6				
For Paperwork Reduction Act Notice, s	ee the instructions for Form 990 or 990	-EZ. (Cat No 50084S Schedule C (I	Form 990 or 990-EZ) 2015

Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.	Cat No 50084S	Schedule C (Form 990 or 990-EZ
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Schedule C (F	Pag	je ∡
Part II-A	Complete if the organization is exempt under section $501(c)(3)$ and filed Form 5768 (election under section $501(h)$).	ī

A Check ▶ 🗔 if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ► If the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures	(a) Filing	(b) Affiliated
(The term "expenditures" means amounts paid or incurred.)	organization's totals	group totals

Total lobbying expenditures to influence public opinion (grass roots

1a lobbying)

- $oldsymbol{b}$ Total lobbying expenditures to influence a legislative body (direct lobbying)
- Total lobbying expenditures (add lines 1a and 1b)
- $oldsymbol{d}$ O ther exempt purpose expenditures
- Total exempt purpose expenditures (add lines 1c and 1d)

f Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:			
Not over \$500,000	20% of the amount on line 1e			
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000			
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000			
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000			
Over \$17,000,000	\$1,000,000			

Grassroots nontaxable amount (enter 25% of line 1f)

Subtract line 1g from line 1a If zero or less, enter -0-

Subtract line 1f from line 1c If zero or less, enter -0-

If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 i reporting section 4911 tax for this year?

Yes 🗆

4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

	Lobbying Expenditures During 4-Year Averaging Period					
	Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) Total
2a	Lobbying nontaxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
С	Total lobbying expenditures					
d	Grassroots nontaxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					
f	Grassroots lobbying expenditures					

		election under section 501(h)).	(a)	(b)
For each "Yes" i activity.	response on lines 1a throu	ugh 11 below, provide in Part IV a detailed description of the lobbying	No	Amount
legislatio		ganization attempt to influence foreign, national, state or local in to influence public opinion on a legislative matter or referendum,	Yes	
a olunteers?			1 1	1
	1			
	J ff or management (includ	de compensation in expenses reported on lines 1c through 1i)?		J
c edıa advertis	ements?			
d laılıngs to me	mbers, legislators, or th	e public?		
1	1			
e Publicat	ions, or published or bro	adcast statements?		
f Grants to	 o other organizations for	lobbying purposes?		
_		heir staffs, government officials, or a legislative body?		<u> </u>
h Rallies,	demonstrations, semina	rs, conventions, speeches, lectures, or any similar means?		1
i Other activitie	s?			
I	1			
j otal Add line	s 1c through 1ı			
I	I			
		the organization to be not described in section 501(c)(3)? tax incurred under section 4912		-
c If "Yes,"	enter the amount of any	tax incurred by organization managers under section 4912		
d If the fili	ng organization incurred	a section 4912 tax, did it file Form 4720 for this year?		
Part III-A	Complete if the o	rganization is exempt under section 501(c)(4), section	501(c)(5),	or section
	501(c)(6).			Yes No
1 Were sub	ostantially all (90% or n	nore) dues received nondeductible by members?		1 No
2 Did the o	organization make only i	n-house lobbying expenditures of \$2,000 or less?		2 No
3 Did the o	organization agree to cai	rry over lobbying and political expenditures from the prior year?		3 No
Part III-B		rganization is exempt under section 501(c)(4), section either (a) BOTH Part III-A, lines 1 and 2, are answered ed "Yes."		
1	nents and similar amoun			
1		its from members		
2 Section		bbying and political expenditures (do not include amounts of political	1 1	
expense:	s for which the section 5	52/(f) tax was paid).		
urrent year				
2a	454,817			
b arryover from	n last year			
2Ь				
c				
otal	454.047			
2c 3 Aggrega	454,817 te amount reported in se	ection 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	662,638
4		n line 2c exceeds the amount on line 3, what portion of the excess		
oes the organ		er to the reasonable estimate of nondeductible lobbying and		
4 Tayabla	amount of lab bear	political expenditures (see instructions)	=	207.00
		political expenditures (see instructions)	5	-207,821
Provide the d	Supplemental Inf	ormation Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated gr	nun liet\ Dart T	T-Δ lings 1 and
			oup list), Part I	I-A, IIIIeS I and
	ctions), and Part II-B, lir	ne 1 Also, complete this part for any additional information		

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DLN: 93493133039916

OMB No 1545-0047

SCHEDULE D

(Form 990)

Department of the Treasury Inter

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

ernal	Revenue Service	Information about Schedule D	(Form 990) and its instructions is at <u>www.ir</u>	<u>s.gov/form990</u> .	Inspection
	me of the organi B The Voice of Free			Employer ident if i	cation number
. 11	THE VOICE OF FIEE	Eureibuse auc		27-3615830	
€			Advised Funds or Other Similar Fed "Yes" on Form 990, Part IV, line 6.	unds or Accoun	ts.
	Соптріє	ete ii tile organization answere	(a) Donor advised funds	(b)Funds and ot	haraccounts
	Total numbe	r at end of year	(a) Dollor advised fullus	(b)Fullus allu ot	ilei accounts
	year)	alue of contributions to (during			
	Aggregate v	alue of grants from (during year)			
	Aggregate v	alue at end of year			
	_		idvisors in writing that the assets held in dor the organization's exclusive legal control?	nor advised	┌ Yes ┌ No
			and donor advisors in writing that grant funds		
		haritable purposes and not for the ermissible private benefit?	benefit of the donor or donor advisor, or for a	ny other purpose	□Yes □ No
f		•	ete if the organization answered "Yes" o	on Form 990. Part	
•			e organization (check all that apply)		
		on of land for public use (e g , recre	•	n historically importa	nt land area
		of natural habitat	<u> </u>	certified historic stri	
	_	on of open space			
	,		held a qualified conservation contribution in	the form of a conserv	ation
		ne last day of the tax year			
				Held at t	he End of the Yea
		f conservation easements		2a	
		restricted by conservation easeme		2b	
		servation easements on a certified	` '	2c	
		servation easements included in (c ire listed in the National Register	e) acquired after 8/17/06, and not on a	2d	
			nsferred, released, extinguished, or terminato	ed by the organizatio	n during the
	tax year ►				
	Number of stat	es where property subject to cons	ervation easement is located 🕨		
	Does the organ		ding the periodic monitoring, inspection, han	dling of	Yes
			inspecting, handling of violations, and enforc	ing conservation eas	ements during the
	year	5,	-		-
	<u> </u>				
	A mount of expe	enses incurred in monitoring, inspe	ecting, handling of violations, and enforcing c	onservation easeme	nts during the yea
	► \$				
	(B)(ı) and secti	on 170(h)(4)(B)(II)?	ne 2(d) above satisfy the requirements of sec	L	Yes No
	balance sheet,		ts conservation easements in its revenue an of the footnote to the organization's financia sements	•	•
i			tions of Art, Historical Treasures,	or Other Simila	r Assets.
-		-	ed "Yes" on Form 990, Part IV, line 8. FAS 116 (ASC 958), not to report in its reve	nue statement and h	alance sheet
	works of art, his	storical treasures, or other similar	assets held for public exhibition, education, note to its financial statements that describe	or research in furthe	
	works of art, hi		FAS 116 (ASC 958), to report in its revenue assets held for public exhibition, education, these items		
(i) Revenue inclu	ided on Form 990, Part VIII, line 1	L	► \$	
i	i) Assets include	ed ın Form 990, Part X		► \$_	
	If the organizat	tion received or held works of art, h	nistorical treasures, or other similar assets f FAS 116 (ASC 958) relating to these items		vide the
	Revenue includ	ded on Form 990. Part VIII. line 1		⊳ - \$	

b Assets included in Form 990, Part X

Part		ganizations Maintaining ontinued)	Collections of A	Art, Hi	storica	l Treas	sures, o	r Otl	ner Simil	ar A	ssets
3		organization's acquisition, accentices (check all that apply)	ession, and other re	cords, c						int us	e of its
а	☐ Publi	c exhibition		d	┌ Lo	oan or ex	change p	rograi	ms		
b	┌ Scho	larly research		е	Γ 0	ther					
c	┌ Prese	ervation for future generations									
4	Provide a Part XIII	description of the organization's	s collections and ex	plain ho	ow they fu	rther the	e organıza	tıon's	exempt pu	rpose	ı ın
5	During the	e year, did the organization solic	it or receive donati	ons of a	ırt, hıstorı	ical trea	sures or o	thers	ımılar _	_	_
		be sold to raise funds rather tha		as part	of the org	ganızatıd	n's collec	tion?		Yes	i
Par	Co	scrow and Custodial Arra emplete if the organization a irt X, line 21.		n Form	990, Pa	ırt IV, lı	ine 9, or	repo	rted an ar	nour	nt on Form 990,
1a		ganization an agent, trustee, cus on Form 990, Part X?	todian or other inte	rmediar	y for cont	ributions	s or other	asset		_ Yes	;
b	If"Yes	," explain the arrangement in Pa	art XIII and comple	te the fo	ollowing ta	able				Am	ount
c	Beginn	ing balance						1c			
d	A ddıtıo	ons during the year					Γ	1d			
е	Dıstrıb	utions during the year						1e			
f	Ending	balance						1f			
2a	Did the oi	rganızatıon ınclude an amount oı	n Form 990, Part X,	line 21	, for escr	ow or cus	stodial ac	count	liability? 「	Yes	i
ь		explain the arrangement in Part									
Pai	rt V Er	ndowment Funds. Comple	_					_			
	D		(a)Current year	(b)F	Prior year	b (c) ⊤	wo years ba	ack (c	1) Three years	back	(e)Four years back
1a b	Contribut	g of year balance tions									
c	Net inves losses	stment earnings, gains, and									
d	Grants o	rscholarships									
e	Other ex and progi	penditures for facilities rams									
f	 Administ	rative expenses						+			
g		ar balance									
2		he estimated percentage of the o	current year end bal	lance (li	ne 1g, co	lumn (a)) held as	<u> </u>			1
а		signated or quasi-endowment 🕨	•	,							
b		nt endowment ►									
c	•	rily restricted endowment Fernander in the control of the control	should equal 100%								
За	Are there organizat	endowment funds not in the posion by	session of the orga	nızatıor		held and	l admınıst	ered f	or the	<u> </u>	Yes No
b	(ii) relate If "Yes" o	ted organizations		 uıred on	 Schedule	₽ R? .				За	a(i) a(ii) 3b
4		ın Part XIII the intended uses o		endowr	ment fund	S					
Par		and, Buildings, and Equip complete if the organization a		Form	990 Par	t TV lın	e 11a Se	e Fo	rm 990 P	art)	Cline 10
		Description of property	miswered res to		Cost or c	other basis stment)		ı ner bası	Accur	mulate	d (d)Book value
1a	Land .										
b	Buildings			[
C	Leasehold	improvements		. [
d	Equipment	:		. L							
					, ·	- د جد د	<u> </u>				
ıota	ı. Add lines	s 1a through 1e <i>(Column (d) mus</i>	t equal Form 990, Pa	rt X, col	umn (B), li	ine 10(c)	.)				D (Form 990) 2015

See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value	(c)Method of valuation
(including name of security)	(2)200K Fulluo	Cost or end-of-year market value
1)Financial derivatives 2)Closely-held equity interests		
3)Other		
*** (Column (h) must orgal Form 000, Part V, col. (P) Inc. 12.)	•	
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) Part VIII Investments—Program Related.		
Complete if the organization answered 'Yes'	on Form 990, Part IV, line $11c{Se}$	ee Form 990, Part X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valuation
		Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	>	
Part IX Other Assets. Complete if the organization answ	vered 'Yes' on Form 990, Part IV, line	
Part IX Other Assets. Complete if the organization answ (a) Description	vered 'Yes' on Form 990, Part IV, line	(b) Book value
Part IX Other Assets. Complete if the organization answ (a) Description	vered 'Yes' on Form 990, Part IV, line	(b) Book value
Part IX Other Assets. Complete if the organization answ (a) Description	vered 'Yes' on Form 990, Part IV, line	(b) Book value
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Part IX Other Assets. Complete if the organization answ (a) Description	vered 'Y es' on Form 990, Part IV, line	(b) Book value
Part IX Other Assets. Complete if the organization answ (a) Description	vered 'Yes' on Form 990, Part IV, line	(b) Book value
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Part IX Other Assets. Complete if the organization answ (a) Description	vered 'Yes' on Form 990, Part IV, line	(b) Book value
Part IX Other Assets. Complete if the organization answ (a) Description 1) INTERCOMPANY RECEIVABLES	vered 'Yes' on Form 990, Part IV, line	(b) Book value 133,337
Other Assets. Complete if the organization answ (a) Description (1) INTERCOMPANY RECEIVABLES Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat		(b) Book value 133,337
(a) Description (1) INTERCOMPANY RECEIVABLES Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat See Form 990, Part X, line 25.		(b) Book value 133,337
(a) Description (1) INTERCOMPANY RECEIVABLES Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat See Form 990, Part X, line 25.		(b) Book value 133,337
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Other Assets. Complete if the organization answ (a) Description 1) INTERCOMPANY RECEIVABLES Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat See Form 990, Part X, line 25. L. (a) Description of liability	cion answered 'Yes' on Form 990, l	(b) Book value 133,337
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Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Assets. Complete if the organization answ (a) Description (a) Description (b) Description (a) Description (a) Description (a) Description (b) Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat See Form 990, Part X, line 25.	tion answered 'Yes' on Form 990, l	(b) Book value 133,337
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat See Form 990, Part X, line 25. (a) Description of liability Federal income taxes	tion answered 'Yes' on Form 990, l	(b) Book value 133,337
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(a) Description (a) Description (1) INTERCOMPANY RECEIVABLES Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.) Part X Other Liabilities. Complete if the organizat See Form 990, Part X, line 25. (a) Description of liability Federal income taxes	tion answered 'Yes' on Form 990, l	(b) Book value 133,337

Par	t XI Reconciliation of Revenue per Audited Financial Statements With Revenue	per R	eturn
	Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1	Total revenue, gains, and other support per audited financial statements	1	3,151,402
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains (losses) on investments 2a		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIII).............. 2d		
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	3,151,402
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII)		
c	Add lines 4a and 4b	4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	3,151,402
Part	Reconciliation of Expenses per Audited Financial Statements With Expense Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.	s per	Return.
1	Total expenses and losses per audited financial statements	1	3,131,225
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	3,131,225
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
c	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	3,131,225

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation
FOOTNOTE	VFE is exempt from the payment of income taxes on related income under the provisions of Section 501(a) of the Internal Revenue Code as an entity described under Section 501(c)(4) VFE is, however, subject to tax on expenses related to political activities under 527(f) VFE did not have any material tax liability for the years ended December 31, 2015 and 2014, nor did VFE have any uncertain tax positions for the years ended December 31, 2015 and 2014

Part XIII Supplemental Info	ormation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2015

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -Schedule I

General Information on Grants and Assistance

DLN: 93493133039916 OMB No 1545-0047

Open to Public **Inspection**

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Department of the Treasury

(Form 990)

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service

Name of the organization **Employer identification number** NFIB The Voice of Free Enterprise Inc 27-3615830

Does the organization main the selection criteria usedDescribe in Part IV the org	to award the grants	orassistance?				ssistance, and	F Yes □ N
Part III Grants and Other A			omestic Governments. (dditional space is neede		ızatıon answered "Yes" o	on Form 990, Part IV, line	21, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NFIB SMALL BUSINESS (1) LEGAL CENTER 53 CENTURY BLVD SUITE 250 NASHVILLE,TN 37214	62-1570449	501(C)(3)	532,252				General Support
NFIB RESEARCH (2) FOUNDATION 53 CENTURY BLVD SUITE 250 NASHVILLE,TN 37214	04-3592337	501(C)(3)	1,037,748				General Support
						_	
2 Enter total number of sect	ion 501(c)(3) and go	overnment organization	s listed in the line 1 tab	ole		🟲	2

Enter total number of other organizations listed in the line 1 table

Grants and Other Assistance to Domestic Individuals. Complete if the org	janization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed	

(a)Type of grant or assistance		(b) Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance		
			-					
Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.								
Return Reference	Explanation							
	NFIB, THE VOICE OF FREE ENTERPRISE, INC PROVIDED GRANTS TO ITS AFFILIATED ORGANIZATIONS TO HELP FURTHER THE EXEMPT PURPOSE OF THOSE ORGANIZATIONS The organizations involved are under common control and use of these funds is monitored accordingly							

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DLN: 93493133039916

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Internal Revenue Service Name of the organization NFIB The Voice of Free Enterprise Inc

Employer identification number

27-3615830 **Questions Regarding Compensation** No Yes Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? Νo Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Yes Participate in, or receive payment from, an equity-based compensation arrangement? **4**c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5a Νo 5b Any related organization? Νo If "Yes," on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Νo 6b Any related organization? Νo If "Yes," on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	
		Base (i) compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990
1 Donald A Danner President/CEO	(i)	0	0	0	0	0	0	0
,	(ii)	580,252	200,175	75,689	12,281	22,758	891,155	0
2 Mary Blasinsky SVP/Secretary	(i)	0	0	0	0	0	0	0
, ·	(ii)	237,857	62,300	29,375	12,153	22,733	364,418	0
3 Tammy S Boehms SVP/CFO	(i)	0	0	0	0	0	0	0
	(ii)	311,908	76,100	21,840	12,489	13,495	435,832	0
4 Jeff SmithTreasurer	(i)	0	0	0	0	0	0	0
	(ii)	174,416	17,200	2,141	9,906	21,472	225,135	0
5 Brad CloseSVP	(i)	0	0	0	0	0	0	0
	(ii)	245,741	48,000	4,560	10,430	30,477	339,208	0
6 Michael Maloney Executive Director	(i)	0	0	0	0	0	0	0
	(ii)	133,252	6,523	2,360	5,093	6,481	153,709	0

Schedule J (Form 990) 2015

Part III Supplemental Information

Return Reference

SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN

CONALD A DANNER, MARY BLASINSKY, TAMMY S BOEHMS AND STEPHEN WOODS PARTICIPATION IN THIS SERP HAS BEEN FROZEN AND FUTURE BENEFIT ACCRUALS FOR THE PLAN HAVE CEASED

Schedule J (Form 990) 2015

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As Filed Data -

DLN: 93493133039916

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Open to Public Inspection

Name of the organization NFIB The Voice of Free Enterprise Inc	Employer identification number
MI ID THE VOICE OF FIEE LINE(prise Inc	27-3615830

Return Reference	Explanation
FORM 990 PROVIDED TO GOVERNING BODY	PART VI, SECTION B POLICIES, LINE 11 FOLLOWING AN INDEPENDENT AUDIT OF ITS FINANCIAL STATEMENTS, A DRAFT OF NFIB, THE VOICE OF FREE ENTERPRISE, Inc 's FORM 990 IS PREPARED THIS FORM 990 IS REVIEWED INTERNALLY BY NFIB'S TAX ACCOUNTANT, CONTROLLER/TREASURER, AND SVP/CFO ANY QUESTIONS ARISING FROM THE INITIAL REVIEW ARE ADDRESSED TO ENSURE THE RETURN IS COMPLETE AND ACCURATE ANY NECESSARY CHANGES/CORRECTIONS ARE MADE ON THE FORM 990 AND THE RETURN AGAIN GOES THROUGH NFIB, THE VOICE OF FREE ENTERPRISE Inc 'S INTERNAL REVIEW PROCESS UPON APPROVAL OF THE SVP/CFO, THE RETURN IS REVIEWED BY THE CHAIR OF THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS THE FINAL RETURN IS THEN FILED WITH THE INTERNAL REVENUE SERVICE

WRITTEN CONFLICT OF CONFLICT OF INTEREST POLICY PART VI, SECTION B POLICIES, LINE 12 EVERY BOARD MEMBER AND EVERY OFFICER OF NFIB, THE VOICE OF FREE ENTERPRISE, Inc. IS REQUIRED TO DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST ON AN ANNUAL BASIS PROCESS OF DETERMINING COMPENSATION FOR OFFICERS AND OTHER KEY EMPLOYEES PART VI, SECTION B POLICIES, LINE 15 THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS IS RESPONSIBLE FOR DETERMINING COMPENSATION FOR THE CEO, CFO, SECRETARY AND SVPS OF THE ORGANIZATION THE TREASURER'S AND EXECUTIVE DIRECTOR'S COMPENSATION IS REVIEWED AND SET BY THE CEO IN OCTOBER 2015, AN OUTSIDE COMPENSATION CONSULTING FIRM WAS ENGAGED TO PROVIDE EXPERT ANALYSES REGARDING THE REASONABLENESS OF THE TOTAL COMPENSATION PACKAGE FOR THE EXECUTIVES OF NFIB AND ITS AFFILIATED ORGANIZATIONS THE COMMITTEE RELIES ON THIS INDEPENDENT REVIEW TO ENSURE THAT REASONABLE COMPENSATION FOR THESE POSITIONS RELATIVE TO MARKET COMPARISONS IS COMPETITIVE IN ORDER TO ATTRACT, RETAIN AND MOTIVATE QUALIFIED EMPLOYEES WHILE NOT BEING AT THE TOP OF THE RANGE. THE COMMITTEE SETS THE COMPENSATION FOR THE CEO, CFO, SECRETARY AND SVPS EACH YEAR DURING THEIR MEETING WHICH IS TYPICALLY HELD IN FEBRUARY MINUTES FROM THESE ANNUAL MEETINGS ARE TAKEN BY THE CORPORATE SECRETARY DURING THE MEETING WHEN THE MINUTES ARE REVIEWED AND APPROVED, THEY ARE RETAINED WITH ALL OTHER CORPORATE RECORDS	Return Reference	Explanation
	CONFLICT OF INTEREST	ENTERPRISE, Inc. IS REQUIRED TO DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST ON AN ANNUAL BASIS PROCESS OF DETERMINING COMPENSATION FOR OFFICERS AND OTHER KEY EMPLOYEES PART VI, SECTION B POLICIES, LINE 15 THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS IS RESPONSIBLE FOR DETERMINING COMPENSATION FOR THE CEO, CFO, SECRETARY AND SVPS OF THE ORGANIZATION THE TREASURER'S AND EXECUTIVE DIRECTOR'S COMPENSATION IS REVIEWED AND SET BY THE CEO IN OCTOBER 2015, AN OUTSIDE COMPENSATION CONSULTING FIRM WAS ENGAGED TO PROVIDE EXPERT ANALYSES REGARDING THE REASONABLENESS OF THE TOTAL COMPENSATION PACKAGE FOR THE EXECUTIVES OF NFIB AND ITS AFFILIATED ORGANIZATIONS THE COMMITTEE RELIES ON THIS INDEPENDENT REVIEW TO ENSURE THAT REASONABLE COMPENSATION IS PAID TO THE CEO, CFO, SECRETARY AND SVPS THE COMMITTEES PHILOSOPHY IS TO ENSURE THAT THE COMPENSATION FOR THESE POSITIONS RELATIVE TO MARKET COMPARISONS IS COMPETITIVE IN ORDER TO ATTRACT, RETAIN AND MOTIVATE QUALIFIED EMPLOYEES WHILE NOT BEING AT THE TOP OF THE RANGE. THE COMMITTEE SETS THE COMPENSATION FOR THE CEO, CFO, SECRETARY AND SVPS EACH YEAR DURING THEIR MEETING WHICH IS TYPICALLY HELD IN FEBRUARY. MINUTES FROM THESE ANNUAL MEETINGS ARE TAKEN BY THE CORPORATE SECRETARY DURING THE MEETING. WHEN THE MINUTES ARE REVIEWED AND APPROVED, THEY

Return Reference	Explanation
DOCUMENTS AVAILABLE TO THE PUBLIC	PART VI, SECTION C DISCLOSURE, LINE 19 IT IS NFIB, THE VOICE OF FREE ENTERPRISE, Inc 'S POLICY TO MAKE AVAILABLE FOR PUBLIC INSPECTION, UPON REQUEST, EITHER WRITTEN OR IN PERSON, ITS EXEMPTION APPLICATION, SUPPORTING DOCUMENTS AND ANY LETTER OR DOCUMENT ISSUED BY THE IRS CONCERNING THE APPLICATION NFIB, THE VOICE OF FREE ENTERPRISE, Inc. ALSO MAKES AVAILABLE FOR PUBLIC INSPECTION AND COPYING, UPON REQUEST, EITHER WRITTEN OR IN PERSON, ITS FEDERAL FORM 990, RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX THE FORM 990 IS AVAILABLE FOR A THREE-YEAR PERIOD BEGINNING WITH THE DUE DATE OF THE RETURN (INCLUDING ANY EXTENSION OF TIME FOR FILING) NFIB, THE VOICE OF FREE ENTERPRISE, Inc 'S CONFLICT OF INTEREST POLICY IS ALSO AVAILABLE TO THE PUBLIC UPON REQUEST, EITHER WRITTEN OR IN PERSON

Return Reference	Explanation
FORM 990 PART IX LINE 11G	DESCRIPTION GRASSROOTS CONSULTING TOTAL FEES 805331

Return Reference	Explanation
FORM 990 PART IX LINE 11G	DESCRIPTION PUBLIC RELATIONS TOTAL FEES 90405

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493133039916

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2015

SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization NFIB The Voice of Free Enterprise Inc

Employer identification number 27-3615830

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Part I Identifi									
Name, address, a	(a) Name, address, and EIN (ıf applıcable) of dısregarded entity		(c) Legal domicile (state or foreign country)	(d) Total income E	(e) End-of-year assets	С	(f) Direct controlling entity		
-									
	cation of Related Tax-Exempt Organizarelated tax-exempt organizations during the		e organization ans	swered "Yes" or	n Form 990, Pa	ırt IV, l	line 34 because it h	ad one	e
	(a) ress, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity (if section 501		(f) Direct controlling entity	Section (13) co ent	g) 512(b) ontrolled tity?
(1)NATIONAL FEDERATION 53 CENTURY BLVD SUITE 25	OF INDEPENDENT BUS	MEM REPRES	CA	501(C)(6)			NA	Yes	No No
NASHVILLE, TN 37214 94-0707299									
(2)NFIB RESEARCH FOUND 53 CENTURY BLVD SUITE 2	DATION 250	RESEARCH	TN	501(C)(3)	11a-TYPE I		NFIB	Yes	
NASHVILLE, TN 37214 04-3592337		<u> </u>							
(3)NFIB YOUNG ENTREPRE 53 CENTURY BLVD SUITE 2		EDUCATION	TN	501(C)(3)	11a-TYPE I		NFIB	Yes	
NASHVILLE, TN 37214 62-1557196									
(4)NFIB SAVE AMERICAS FF 53 CENTURY BLVD SUITE 2		PAC	CA	527			NFIB	Yes	
NASHVILLE, TN 37214 94-2532364		1							
(5)NFIB SMALL BUSINESS L 53 Century Blvd Suite 250		Pub Law Firm	TN	501(c)(3)	IIA-TYPE 1		NFIB	Yes	
Nashville, TN 37214 62-1570449								igsqcup	

Cat No 50135Y

Part III	Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line	34
	because it had one or more related organizations treated as a partnership during the tax year.	

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	entity	unrelated, excluded from tax under sections 512-	(f) Share of total income	(g) Share of end-of-year assets	(h Disprop alloca	rtionate	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	mana parti	j) eral or aging ener?	(k) Percentage ownership
				514)			Yes	No	1	Voc	No	
							163	110		100	140	I.
										\vdash	\vdash	l
										\vdash	\vdash	1
Part IV Identification of Polated Organizations Taxable a	c o Cornor	otion	or Truct C	omplote if th	0.05000175	tion and	uorod	"Voc"	on Form C	.00. [Dart	TV line

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section (b)(contro enti	n 512 13) olled ty?
NFIB MEMBER SERVICES (1)CORPORATION 53 CENTURY BLVD SUITE 250 NASHVILLE, TN 372143682 94-2899404	MEMBER BENEFITS	CA	NA	С				Yes Yes	No

Part V Transactions With Related Organizations Complete if the organization answ	ered "Yes" on Form	990, Part IV, line	34, 35b, or 36.								
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No					
1 During the tax year, did the orgranization engage in any of the following transactions with one or more i	related organizations lis	sted in Parts II-IV?									
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity											
b Gift, grant, or capital contribution to related organization(s)											
c Gift, grant, or capital contribution from related organization(s)											
d Loans or loan guarantees to or for related organization(s)											
e Loans or loan guarantees by related organization(s)											
f Dividends from related organization(s)				1f		No					
g Sale of assets to related organization(s)											
h Purchase of assets from related organization(s)											
i Exchange of assets with related organization(s)											
${f j}$ Lease of facilities, equipment, or other assets to related organization(s)				1j		No					
						No					
k Lease of facilities, equipment, or other assets from related organization(s)											
l Performance of services or membership or fundraising solicitations for related organization(s)											
$m{m}$ Performance of services or membership or fundraising solicitations by related organization(s)				1m	Yes						
f n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Yes						
• Sharing of paid employees with related organization(s)				10	Yes						
				1p		No					
	p Reimbursement paid to related organization(s) for expenses										
q Reimbursement paid by related organization(s) for expenses				1 q		No					
r Other transfer of cash or property to related organization(s)				1r		No					
s Other transfer of cash or property from related organization(s)				1s	Yes						
3 other transfer of cash of property from related organization(3).											
2 If the answer to any of the above is "Yes," see the instructions for information on who must complet	e this line, including co	vered relationships	and transaction thresholds								
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining am	ount II	nvolved	I					
(1)NFIB SMALL BUSINESS LEGAL CENTER	LINE	532,252	FMV								
(2)NFIB Research Foundation	LINE	1,037,748	FMV								
(3)NATIONAL FEDERATION OF IND BUSINESS	LINE	219,505	FMV								
(4)NATIONAL FEDERATION OF IND BUSINESS	Line	156,672	FMV								
(5)NATIONAL FEDERATION OF IND BUSINESS	Line	1,380,495	FMV								

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
											1	1	İ
			<u> </u>	_			1	I	_	<u> </u>			

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2015